

## SVAR EDUCATION

**JUNE 6, 2018**

**9:00 AM – 4:00 PM**

**SOUTHSIDE VIRGINIA  
ASSOCIATION OF REALTORS®**

114 MAPLE GROVE AVENUE  
COLONIAL HEIGHTS, VA 23834

### INSTRUCTOR



Donna Austin, ABR, GRI, SRS, SRES  
*Principal Broker of Austin Properties Inc.*  
Donna Austin, an experienced Virginia  
Real Estate Broker since 1985, presently  
operates her own company specializing in  
sales and consulting.

### HELP INCREASE YOUR BOTTOM LINE

Real estate is about relationships. You need to know what Virginia law stipulates about your business contacts. This course will provide a detailed guide for Virginia real estate licensees on important issues dealing with agency. Topics include: brokerage relationships, agency disclosure, confidentiality, transactions, and agency in the Code of Ethics. The course will engage students in critical thinking and encourage group discussion.

**This class is approved for 3 Hours Real Estate Agency and 3 Hours Real Estate Related for CE; 3 Hours Virginia Agency Law for PL.**

**COST: \$99**

*Fill out the form below and return it to SVAR in person, by fax at (804) 520-4625 or by emailing to [dmarchant@svarealtors.com](mailto:dmarchant@svarealtors.com).*

Name: \_\_\_\_\_

Company: \_\_\_\_\_ Contact: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

### Method of Payment

Check enclosed (payable to SVAR) **OR** Charge my:  Visa  Mastercard  Discover  American Express

In the amount of: \$ \_\_\_\_\_ Name on Card: \_\_\_\_\_

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