

## Learn and Earn with a GRI Designation

The Virginia REALTOR® Institute Program is offering 10 courses that REALTOR® members may take in order to earn the coveted Graduate, REALTOR® Institute (GRI) designation. Eight classroom sessions are hosted by local Associations across the state, and two additional classes are only available online. Online courses are available at <https://onlined.com/portal/VirginiaREALTORS> for immediate enrollment. SVAR will be offering all eight courses in 2020. The courses and schedules are shown below. Lunch is provided for all courses.

REALTORS® working towards the GRI designation have the additional benefit of obtaining continuing education and/or post license credit through their coursework. The entire course curriculum contains 30 hours of post license (PL) credits. That adds up to a great value... first-year REALTORS® can complete their PL requirements and earn a designation at the same time.

**Please check the box of the class(es) you would like to attend.**

<b>GRI 506: Risk Management</b>	<input type="checkbox"/>
<b>April 22   \$99</b>	
<b>9:00 a.m. - 4:30 p.m.   Reggie Copeland</b>	

<b>GRI 504: Working with Buyers</b>	<input type="checkbox"/>
<b>October 13   \$99</b>	
<b>9:00 a.m. - 4:30 p.m.   LeRoy Houser</b>	

<b>GRI 503: Business Planning</b>	<input type="checkbox"/>
<b>May 27   \$99</b>	
<b>9:00 a.m. - 4:30 p.m.   Reggie Copeland</b>	

<b>GRI 502: Sales Contracts</b>	<input type="checkbox"/>
<b>November 19   \$99</b>	
<b>9:00 a.m. - 4:30 p.m.   Donna Austin</b>	

<b>GRI 501: Agency in Virginia</b>	<input type="checkbox"/>
<b>September 9   \$99</b>	
<b>9:00 a.m. - 4:30 p.m.   Donna Austin</b>	

<b>GRI 505: Working with Sellers</b>	<input type="checkbox"/>
<b>December 2   \$99</b>	
<b>9:00 a.m. - 4:30 p.m.   LeRoy Houser</b>	

*Fill out the form below and return it to SVAR in person, by fax at (804) 520-4625 or by emailing to [dmarchant@svarealtors.com](mailto:dmarchant@svarealtors.com).*

Name: \_\_\_\_\_ License#: \_\_\_\_\_  
 Company: \_\_\_\_\_ Contact: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Email: \_\_\_\_\_

**METHOD OF PAYMENT**

Check enclosed (payable to SVAR) *OR* Charge my:  Visa  Mastercard  Discover  AMEX

In the amount of: \$ \_\_\_\_\_ Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_ *(The following information will be shredded.)*

Card#: \_\_\_\_\_ CSV: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

**PLEASE NOTE** ➤ **Cancellation must be done 48 hours before the class date to receive a refund.**

