

2022 GRI Course Schedule

The Virginia REALTOR® Institute Program offers ten courses that REALTOR® members may take in order to earn the coveted Graduate, REALTOR® Institute (GRI) designation. Eight classroom sessions are hosted by local Associations across the state, and two additional classes are only online, at learn.virginiarealtors.org/realtor-institute, and are available for immediate enrollment. SVAR is offering the following classroom courses in 2022, following the schedule shown below. Lunch is provided for all courses.



REALTORS® working towards the GRI designation have the additional benefit of obtaining continuing education and/or post-license credit through their coursework. The entire course curriculum contains 30 hours of post-license (PL) credits. That adds up to a great value; first-year REALTORS® can complete their PL requirements and earn a designation at the same time!

PLEASE CHECK THE BOX OF THE CLASS(ES) YOU WOULD LIKE TO ATTEND.

GRI 507: Ethics & Professional Responsibility
 VIRTUAL IN-PERSON

January 27 | \$99
 9:00 a.m. - 4:30 p.m. | Jeff Wu

GRI 508: Virginia Law & Regulations
 VIRTUAL IN-PERSON

February 24 | \$99
 9:00 a.m. - 4:30 p.m. | Jeff Wu

GRI 503: Business Planning
 VIRTUAL IN-PERSON

March 10 | \$99
 9:00 a.m. - 4:30 p.m. | Jeff Wu

GRI 506: Risk Management
 VIRTUAL IN-PERSON

April 14 | \$99
 9:00 a.m. - 4:30 p.m. | Nancy Pav

GRI 501: Agency in Virginia
 VIRTUAL IN-PERSON

September 21 | \$99
 9:00 a.m. - 4:30 p.m. | Michael Guthrie

GRI 504: Working with Buyers
 VIRTUAL IN-PERSON

October 26 | \$99
 9:00 a.m. - 4:30 p.m. | Reggie Copeland

GRI 502: Sales Contracts
 VIRTUAL IN-PERSON

November 30 | \$99
 9:00 a.m. - 4:30 p.m. | Reggie Copeland

GRI 505: Working with Sellers
 VIRTUAL IN-PERSON

December 21 | \$99
 9:00 a.m. - 4:30 p.m. | Jeff Wu

Return this form to SVAR in person, by fax at (804) 520-4625, or by email to dmarchant@svarealtors.com.

Name: _____ License#: _____

Company: _____ Contact: _____

Billing Address: _____

Phone: _____ Email: _____

METHOD OF PAYMENT: Check enclosed (payable to SVAR) OR Charge my: Visa Mastercard Discover AMEX

In the amount of: \$ _____ Name on Card: _____

Signature: _____ (The following information will be shredded.)

Card#: _____ CSV: _____ Exp. Date: _____

PLEASE NOTE ➤ Cancellations must be received 48 hours before the class date to receive a refund.

